

# Montenegro Lifestyle



#### **Affordable** cost of living

Compared to EU countries, Montenegro has an attractive low cost of living and affordable utilities

#### The mild Mediterranean climate

The mild Mediterranean climate - with 270 sunny days a year, together with its astonishing natural beauty, rich cultural tradition, and access to the Adriatic Sea

#### A country with beautiful nature

Stunning nature with both seaside and mountains is a rare attribute for a country of this size

#### The Cuisine

being a delicious fusion of Mediterranean and Central European flavors, is unique. People are drawn to Montenegro for numerous things, but one of the most common is its traditional cuisine.

#### A place for everyone

whether you are seeking adventure, luxury boat sailing, hiking, eating in fancy restaurants, or drinking a beer at a beach bar - you can find it all in Montenegro

# why Montenegro?

# Low corporate profit tax

9% - from 0 € to 100.000€

12% - from 100.000€ to 1.500.000 €

15% - over 1.500.000€

## Residence permit

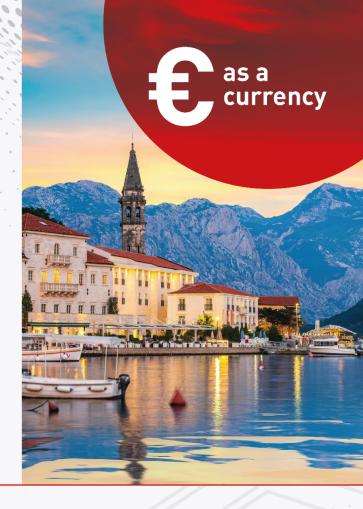
No restrictions Issued in 15 days

## Easy business start up

Company registration in 10 business days
Minimum initial capital for opening a LLC is 1 €
Low company maintenance costs

# Buy a property in Montenegro

3% - the real estate purchase tax 0.25% - 1% - annual real estate tax Get a residence permit based on property ownership



# National treatment of foreign investors

Foreing Investent Law guarantees the principle of national treatment, which means that foreign investors have the equal rights as domestic ones.

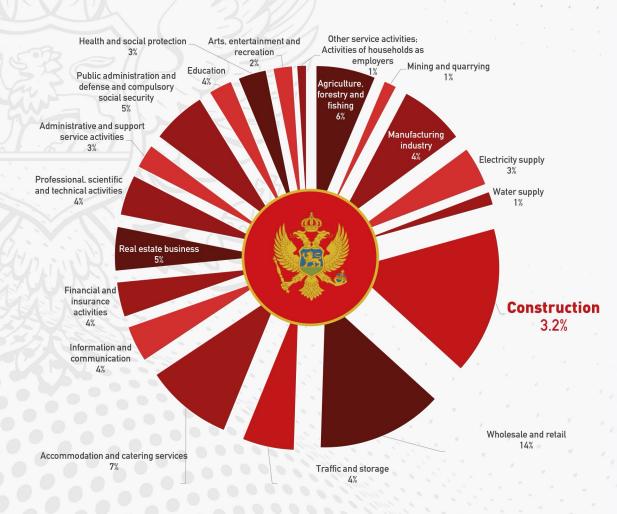
## Stable banking system

Foreigners living or working in Montenegro can choose from a wide numbers of Montenegro banks. At the end of 2021, the banking sector consisted of 11 banks, mostly foreign ones.

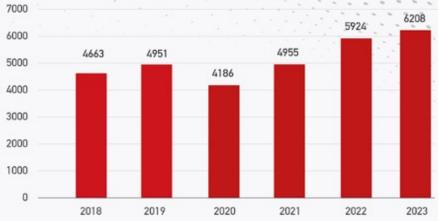
#### **Great connectivity**

Well airport connectivity, the possibility of transport by land, air and sea guarantees unique access to markets and delivery of all products on time.

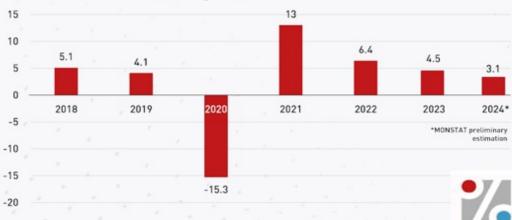
# SHARE OF ECONOMIC SECTORS IN GDP IN MONTENEGRO 2023



#### GDP at current prices (mill EUR)



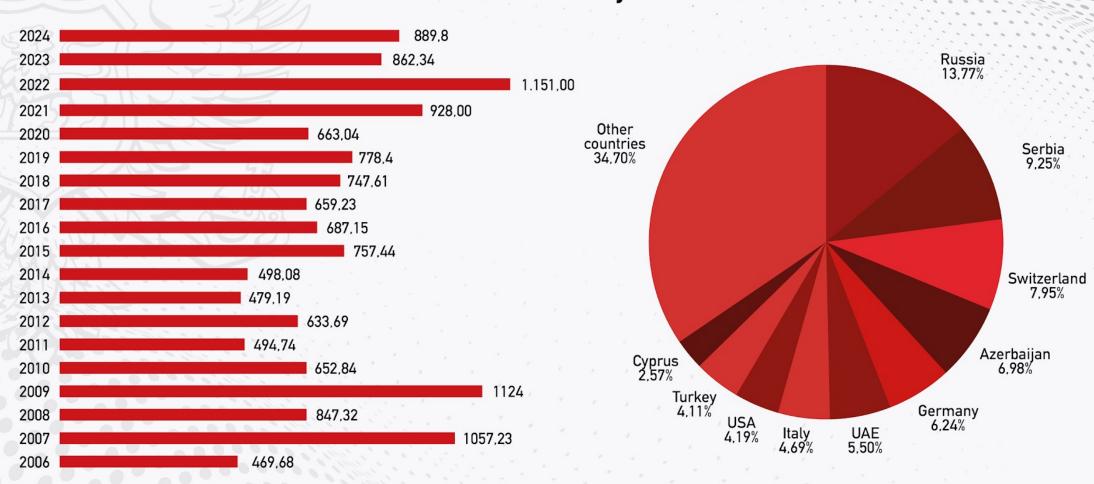
#### Real GDP growth (%)



# FDI Inflow 2006-2024

mil. EUR)

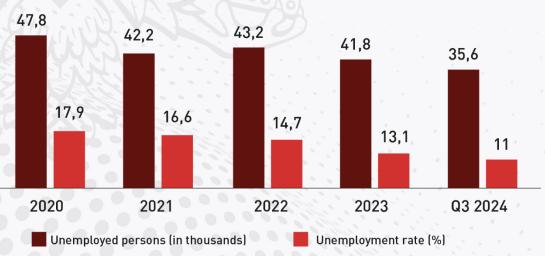




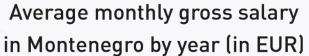
# LABOUR MARKET

a significant decrease of unemployment rate and increase of average salary

# Number of unemployed persons and unemployment rate by year

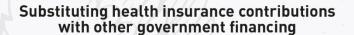






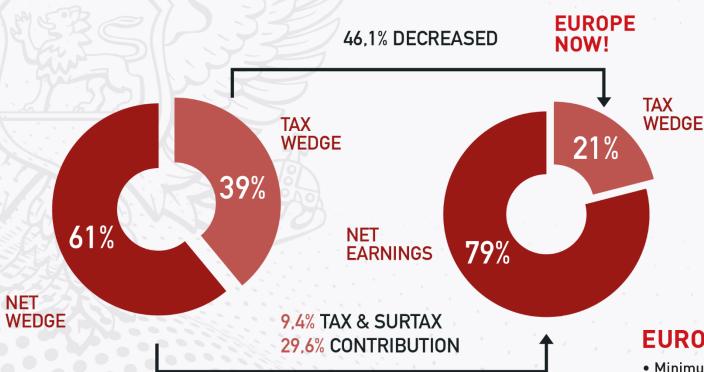


# **NEW FISCAL POLICY**



Introduction of a non-taxable part of wage

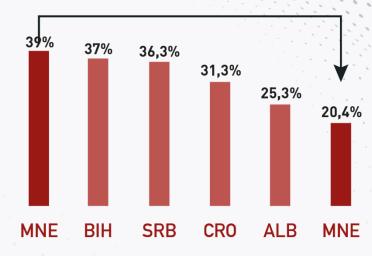
Introduction of progressive income taxation



29,5% INCREASED

## **EUROPE NOW!**

Tax burden on the minimum wage



#### **EUROPE NOW 2**

- Minimum wage:
- 600€ for employees with up to V level of educational qualifications
- 800€ for employees with VI and higher education qualifications
- Contributions for PIO (Pension and disability insurance fund) at the expense of the employee are reduced from 15% to 10%
- Contributions for PIO at the expense of the employer are reduced from 5.5% to 0%.

# **TAXES IN MONTENEGRO**

# a taxation system and individual and corporate tax rates



#### Corporate profit tax

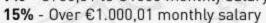
90/0 from €0€ to €100.000

12% - from €100.000 to €1.500.000

15% - over €1.500.000

#### Personal income tax

**0%** - up to €700 monthly salary **9%** - €700,01 to €1000 monthly salary







#### Value Added Tax

21% - standard rate

15% - reduced rate applied to accommodation and hotels, hospitality services, books, etc.

7% - reduced rate applied to basic foods, medicine etc.

0% - VAT exemptions applied to the export of goods, supply of gasoline for vessels in international traffic, etc.

#### Witholding tax

Dividends – 15% for resident and nonresident legal entities Interest – 0% for resident and 15% for nonresident legal entities Royalties - 0% for resident and 15% for nonresident legal entities





#### Real estate tax

3% - real estate transfer tax
0.25% - 1% - annual real estate tax
3% - inheritance/estate tax (an exemption is avaliable for the transfer of the property as a gift or inheritance to children, parents or spouse.

#### Social contributions

The rates paid by the employer are as follows: Pension and disability insurance 0%. Unemployment insurance 0.5%.

The rates paid by the employee are as follows: Pension and disability insurance 10%. Unemployment insurance 0.5%.





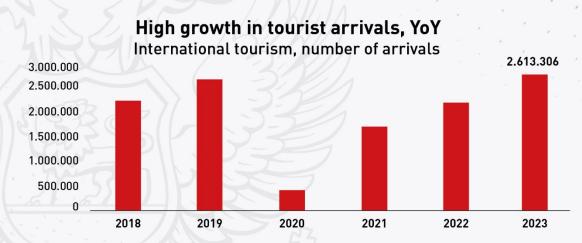
#### National treatment of foreign investors

Foreign Investment Law guarantees the principle of national treatment, which means that foreign investors have the equal rights as domestic ones.

Montenegro has signed double taxation agreements with more than 40 countries to avoid double taxation.

# TOURISM SECTOR

# **FAST POST-COVID RECOVERY**

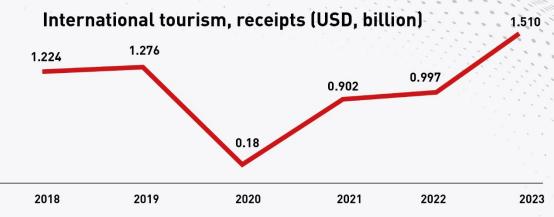


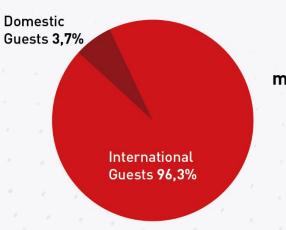
# Seasonality as a prevalent characteristic of Montenegrin tourism sector

#### Tourist arrivals in collective accommodation in 2023 by month



# Revenues from tourism are constantly growing and in 2023 exceeded **one billion US dollars**





Foreign guests have more than 96.3% participation in total revenue, which is an indicator of the competitiveness

Source: The World Bank

# **SUCCESS STORIES**

# The most significant realized investments in the tourism sector



Porto Novi Investor: Azmont Investments

# 835 million € investment 500 new employees

in 2021, the "One & Only" hotel was opened wthin the resort - the first of that brand in Europe



Porto Montenegro
Investor: Investment Corporation of Dubai

923,4 million € investment 580 new employees



Luštica Bay Investor: Orascom

447 million € investment 483 new employees



Swissôtel Resort Kolasin

The total amount invested in the Kolašin 1600 project as of December 31, 2023. year: €20,676,665.20



Mamula Island
Investor: Orascom

36,6 million € investment 203 new employees

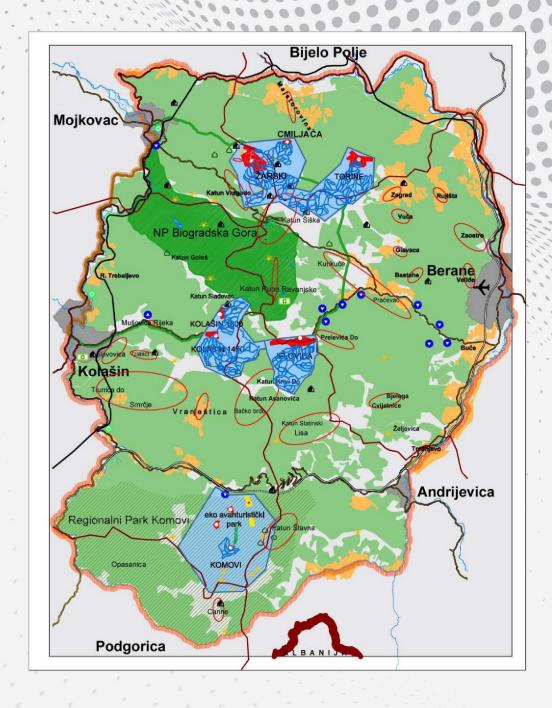
# **Key projects**

development of tourism:

On the basis of the planned analyses, a planning concept has been proposed, which includes the development of tourism, agriculture, forestry, exploitation, energy and the development of transport and other technical infrastructure.

Mountain resorts will be the main vehicles for the

Mountain Center Žarski, Mountain Center Cmiljače, The Mountain Center of Jelovica, including the golf course,



# **ŽARSKI THE CONCEPT OF ORGANIZATION**

The Žarski Mountain Center is located in the northern part of the Bjelasica area on the territory of the municipalities of Mojkovac and Bijelo Polje. The area of the mountain center is 1,550 ha.

In the base settlement, the following are planned:

- zones with the facilities of the Central Settlement with Hotels, Apartments, reception and public facilities,
- zones of separate groups with facilities of single-family and multi-family accommodation units,
- Ski lift departure area,
- parking zone at the entrance.

A network of pedestrian communications is planned within the base settlement.

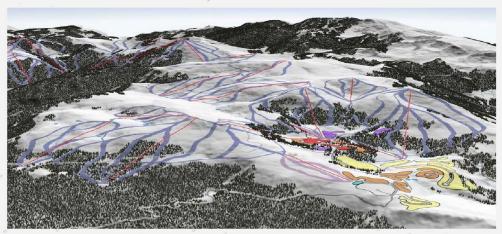
The possibility of planning the Mojkovac Gondola-Base Settlement is given.

The ski slope zone is interpolated into the zone of the base resort in such a way as to provide ideal accessibility for skiers.

As part of the landscaping, squares, green areas as well as sports fields (ice rink, etc.) are planned.

The base settlement is located in the northwestern part of the mountain center at 1,650 m above sea level with an area of 178 ha.

CGA = 159.471m<sup>2</sup>
Total number of beds 6.796



# CMILJAČA THE CONCEPT OF ORGANIZATION

The base village of Cmiljača is located in the northeastern part of the zone of the mountain center Žarski, north of the ski terrain, on the territory of the Municipality of Bijelo Polje, at 1,620 m above sea level, with an area of 7.5 ha.

It consists of a zone with 4 hotels and 22 bungalows and a ski lift departure area.

A traffic connection to Žarsko is planned on the route of the existing unpaved road in order to establish a connection between the base settlements of Žarski and Cmiljača

Within the base settlement, it is planned to pedestrian communications network.

The ski slope zone is interpolated into the zone of the base resort in such a way as to provide ideal accessibility for skiers.

CGA = 47.368m<sup>2</sup> Total number of beds = 1,995



# JELOVICA THE CONCEPT OF ORGANIZATION

The zone of the mountain center of Jelovica is located in the southern part of the Bjelasica area on the territory of the municipalities of Andrijevica and Berane. This area of 1,022 ha is located below the natural line of the forest.

The zone for the base settlement is located in the northern part of the mountain center below the river Jelovica at 1,330 m above sea level north of the ski field and its area is 139.61 ha.

#### It consists of:

- zones with the facilities of the Central Settlement with Hotels, Apartments with reception and public facilities, zones of separate
  - A group of single-family accommodation units
  - Ski lift and golf area
  - Parking lot in the central part of the city

A network of pedestrian communications is planned within the base settlement.

The ski slope zone is interpolated into the zone of the base resort in such a way as to provide ideal accessibility for skiers. As part of the landscaping, squares and green areas are planned.

 $CGA = 82.868m^2$ 

Total number of beds = 2.818



# TORINE THE CONCEPT OF ORGANIZATION

The zone of the mountain center of Turin, with an area of 1,399 ha, is located in the northeastern part of the Bjelasica area on the territory of the municipality of Bijelo Polje.

The base settlement zone is located in the northeastern part of the mountain center zone at 1,450up to 1,660 m above sea level and its area is 110.54 ha. It consists of:

- zones with the facilities of the Central Settlement with Hotels, Apartments, reception and public facilities,
- zones of separate groups with facilities of single-family and multi-family accommodation units
- A place to start the ski lifts.
- Parking Zone

Within the base settlement, a network of pedestrian communications is planned, which connects all the facilities of the settlement and enables natural movement for users, following the configuration of the terrain. The ski slope zone is interpolated into the zone of the base resort in such a way as to provide ideal accessibility for skiers.

As part of the landscaping, squares, green areas as well as sports fields are planned.

 $CGA = 121.960m^2$ Total number of beds =4.526



# **ENERGY SECTOR**



# Undersea Cable between Italy and Montenegro

the largest development project in the energy sector in history of Montenegro

Regional hub for the electricity export to the EU market

A huge boost for the implementation of the new projects in the energy sector of Montenegro

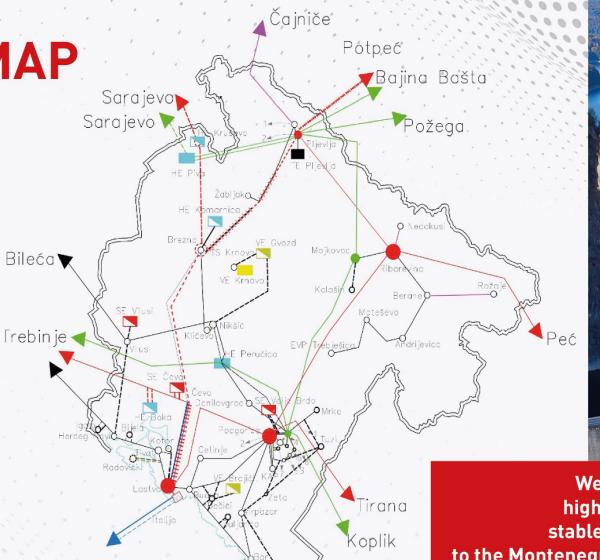
**600 MW** capacity (total 1200 once the 2nd phase is implemented)

1.2 billion EUR total investment



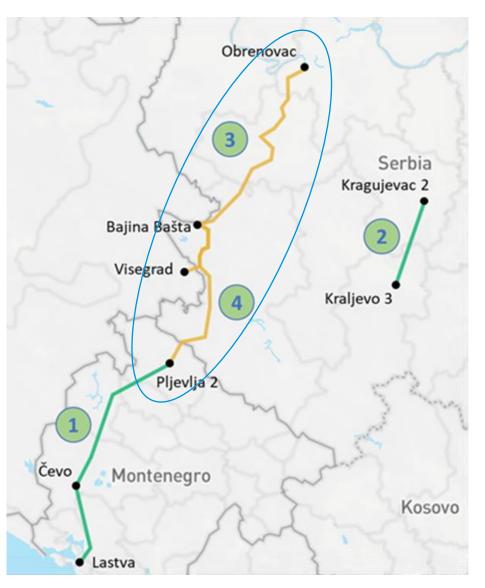
Locations and regions





We ensure a regular, high-quality, safe, and stable electricity supply to the Montenegrin population and economy through the CCC infrastructure

# Construction of OHL 2x400 kV Pljevlja – Bajina Bašta (Višegrad)



- > 2023 CGES-EMS Agreement, completion date 2027
- 2024 Pljevlja-Serbian border Detailed Spatial Plan was adopted
- Extension of SS Pljevlja 2 PQ for contractor was completed, tender development by KfW rules
- Construction of OHL Pljevlja 2 Serbian border (15 km) – tender development and addressing property and legal issues
- Activities on the Serbian side:
  - Contractor for Component 3 was selected (OHL 400 kV Obrenovac
     B.Bašta)

SS Bajina Bašta

SS Pljevlja 2

**BiH** 

Serbia

**Montenegro** 

- > PIU Consultant for Component 4 was selected (OHL 400 kV B.Bašta
  - Montenegrin border)

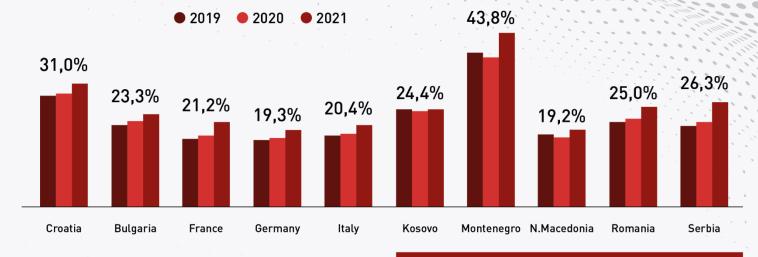
# SUSTAINABLE ENERGY SECTOR

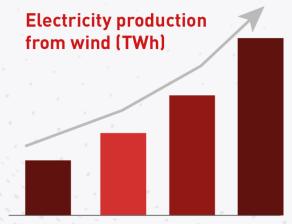
# HYDRO WIND

10 DAYS OF COAL FREE 0.05 ELECTRICITY GENERATION IN 2021 0

# The largest share in the production of energy from renewable sources

Share of electricity production from renewables [%]





0.3 0.25

0.2

0.15

0.1

Lieuthicity production in Montenegro (2020)				
	GWh	%		
HPP Perućica & HPP Piva	1.971	50,1		
TPP Pljevlja	1.523	38,7		
Small HPPs	136,1	3,4		
Wind Power Plants	304	7,7		

Flectricity production in Montenegro (2023

#### 2023 Bijela wind farm (118 MW)

- Alcazar Energy acquired the rights to develop this project (\$200 million investment)
- Upon completion, set to become one of the largest wind farms in the Western Balkans, effectively doubling the country's installed wind capacity

#### 2023 Gvozd wind farm (55MW)

 The EBRD provided €82 million to EPCG

#### 2017 Krnovo wind farm (72MW)

- First wind farm operational
- Initial funding from the EBRD (€47.5 million loan), the German development bank KfW IPEX-Bank GmbH and Proparco (from Agence Française de Développement Group)
- Akuo Energy (FRA)/Masdar (EAU): current shareholders

# 2026 (commissioning) - Brajići wind farm (101 MW)

Investor Consortium: WPD AG

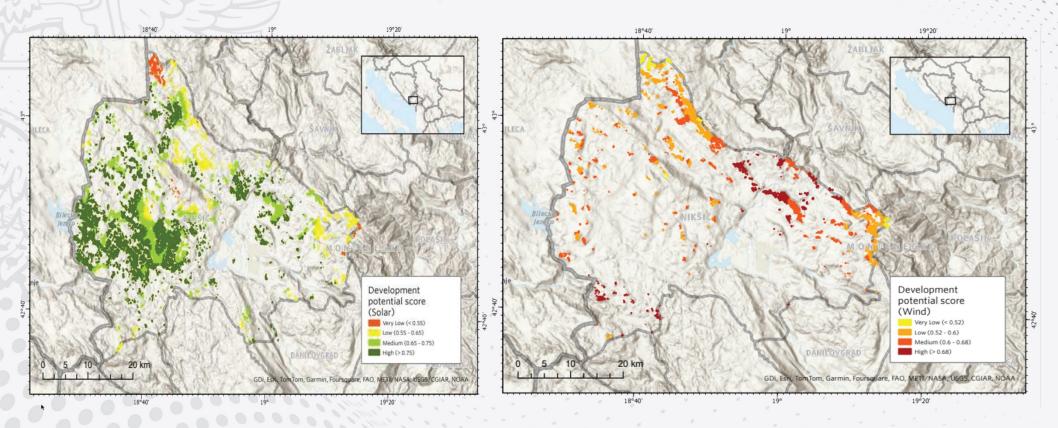


#### 2019 Mozura wind farm (46MW)

 Developed through a partnership between Malta's state-owned energy company, Enemalta plc, and SEP (China's Shanghai Electric Power Company)

# Mapping the low conflict locations for solar and wind power

Pilot project implemented in the municipality of Nikšić, soon to be expanded to the national level



# Overview of new and upcoming HPP and SPP projects in Montenegro

	Installed Capacity (MW)	Annual generation (GWh/y)	Value (mill. EUR)	
EPCG Željezara	eljezara 20 27		18	
SE Vratac 1	0,1	0,13	0,07	
SE Vratac 2	1,8	2,56	1,2	
SE Kapino polje L1	olje L1 4,8 7,5		3,2	
SE Kapino polje L2	4,8	7,5	3,2	
SE Krupac	40	55	30	
SE Štedim	115	170	98	
SE Rubeža	35 44,5		36	
Floating solar Slano Lake	34	70	60	
HPP Kruševo	100 230		316	
HPP Komarnica	171	213	160	

There are 51 requests for the connection to the grid by private investors building SPPs on private lands in procedure at this moment, out of which some grid connections agreements have already been signed with Montenegro's transmission system operator CGES



In 2023, EPCG adopted the Study on Utilization of Hydropower Potential of the Piva River downstream of HPP Piva. The Study was developed at the level of a preliminary design for two analyzed options. The Decision on the continuation of the development of technical documents for the construction of HPP Gornje Krusevo - the option HPP Krusevo was adopted, located upstream, with the dam located on the territory of Montenegro.

**HPP** 

The contract for the project development and execution of detailed geological works has been signed with the Jaroslav Cerni Water Institute on November 29, 2024.



# **HPP KOMARNICA**

Within the Flagship-4-RENEWABLE ENERGY, the European Commission identified four specific projects aimed at providing the support, including the Project of Construction of HPP Komarnica.

## Technical characteristics of HPP Komarnica:

- Concrete arch dam
- Normal water level: 811 m.a.s.l.
- Reservoir's capacity: 227 million m3
- Dam height: 171 m
- Installed discharge: 130+8 m3/s
- Generator's capacity: 2 x 81 MW+ 9.9 MW
- Installed capacity: 171.9 MW
- Annual energy output: 213 GWh
- Investment value: €315





# WF GVOZD

# Eight wind turbines, 54.6 MW, 150 GWh

- A total of eight wind turbines, alongside the construction of standardized platforms for installation of wind turbines and foundations on which towers of wind turbines will be installed
- Reconstruction of 110/33 kV Krnovo substation -
- Construction of a single 110 kV line SS Gozd-SS Krnovo, 3,125m long
- Construction of a single 110 kV line SS Gozd-SS Niksic, 14,730m long
- Reconstruction of 110/35 kV SS Niksic

Loan agreement worth EUR 82 million signed with EBRD All contractor agreements signed



# WF GVOZD 2

# Eight wind turbines, 54.6 MW, 150 GWh

- 21 MW installed capacity
- Expected annual energy output 63 GWh
- Estimated investment value EUR 25 million

EBRD has expressed willingness to finance the project



# SPP SLANO FLOATING SOLAR POWER PLANT



- Installed capacity 68 MWp
- Estimated annual energy output 75 GWh
- Investment value €60 million



Lead lender: EBRD (technical support of €250,000, for the development of a technical, financial and ecological study)



# **BATTERY ENERGY STORAGE SYSTEMS (BESS)**

## **EPCG and BESS**

Identified locations with available grid infrastructure for the connection

- the most important advantage:
- EPCG Zeljezara, HPP Perucica, WF Gvozd, TPP Pljevlja
- The development has been planned through several phases, starting from the location in Zeljezara.
- Centralized 30 MW systems have been planned, 120 MWh

## Pilot projects for small-scale systems:

- Distribution BESS (200 kWh)
  - Achieve a synergy effect with micro photovoltaic systems for end customers
  - Coordination of operation of several systems to support flexibility of the systems
- Micro battery systems for end customers (5-10 kWh) -efficient usage of local energy output

# TRANSPORT INFRASTRUCTURE

# **ROAD INFRASTRUCTURE**

Key priorities and projects





# **BAR-BOLJARE HIGHWAY**

#### The largest infrastructure project being implemented in Montenegro

The first section of the Bar - Boljare motorway (Smokovac - Mateševo) opened on 13th July 2022; it is about 41.5 km long; it has 29 bridges, ten overpasses, and sixteen double-tube tunnels

## **Coming next:**

Section	Lenght (km)	Construction costs (mill. EUR)	Expropriation costs ( mill. EUR)	Total costs according to BoWs (EUR)	Documentation Status
Djurmani - Farmaci	35.11	288.9	20.3	309.3	Conceptual design
Farmaci - Smokovac (bypass around Podgorica)	17.10	196.3	7.8	204.1	Preliminary design under construction
Mateševo - Andrijevica	23.06	398.0	13.5	411.5	EBRD tender in progress
Andrijevica - Boljare	55.08	410.9	36.4	780.7	Conceptual design
Total	130.35	1,294.2	78.1	1.372.4	, ,

Note: The costs in the table have been estimated at the beginning of 2022, with the significant rise of the construction material the costs are expected to be higher







# ROAD INFRASTRUCTURE DEVELOPMENT PLANS & PROJECTS

623 km - total length of planned primary roads in Montenegro

270 km – total length of planned highways, including the already built priority section

353 km - total length of planned expressways

#### Bar-Boljare Highway (A1)

8 sections, of which the first (priority) section is completed and open

146.5 km - length of the remaining sections

€2.5 billion – estimated value of the remaining sections

2025 – tenders for preliminary designs for two sections

2026 – tenders for **detailed (main) designs** for all remaining sections

## Adriatic-Ionian Highway (A2)

4 new sections (excluding the two shared with the Bar-Boljare highway)

81.5 km - total length of the 4 sections

€1.24 billion - estimated value

2025 - tenders for preliminary designs

2027 & 2028 - tenders for main (detailed) designs

#### Expressways B1, B2, B3, B4, and B5

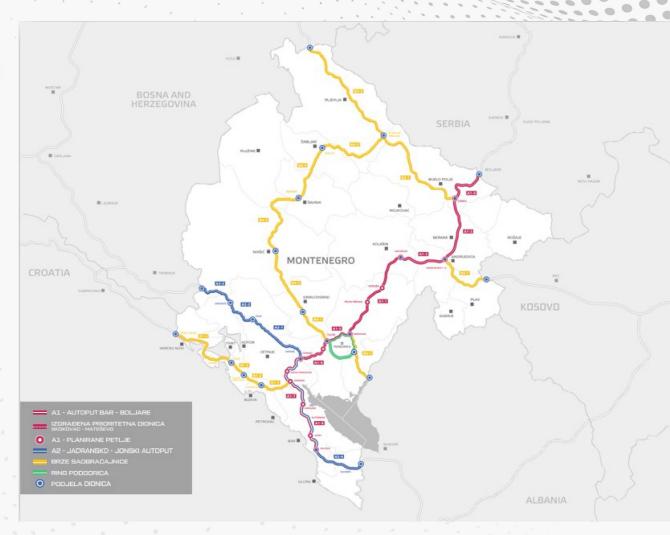
13 new sections

352.6 km - total length

€5.7 billion - estimated value

2025 – tenders for preliminary designs

2026, 2027, 2028, and 2029 - tenders for main (detailed) designs





## Biggest infrastructure projects

**Highway** Bar-Boljare

Matesevo-Andrijevica

550 million €

Development of a regional road

Lubnice-Jezerina

64,7 million €

Development of a regional road

Cevo-Niksic

**58** million €

Reconstruction of the main road

Kolasin-Mojkovac

54,5 million €

**Development of** the Bulevard

Tivat-Jaz

51,5 million €

### RAILWAY INFASTRUCTURE

### key priorities and projects

Key priorities:

• Vrbnica - Bar

80 million EUR value - EIB loan 40 mil., WBIF investment grant 35,5 mil, Budget of Montenegro 4,5 mil.)

13 steel bridges reconstruction

8 tunnels reconstruction

20 km of superstructure Lutovo - Bratonoici - Bioci reconstruction

38.5 km of the Golubovci - Bar railway reconstruction Implementation of tender procedures - 2025 Realization 2025-2028

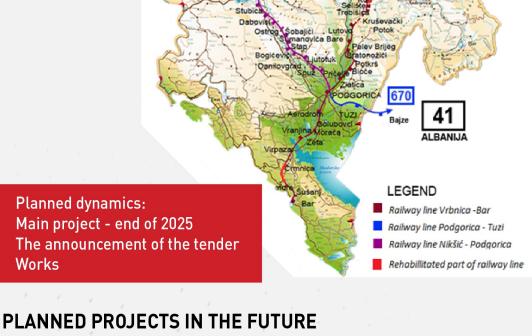
#### R2 railway interconnection, Podgorica - Albanian border

80 million EUR - estimated value of the project

25 km of the permanent route to be reconstructed and modernized

5 bridges, 3 tunnels and 25 culverts to be reconstructed or replaced Electrification and passive provision of the future installation of the ERTMS system

Digitalization of telecommunications Reconstruction of the station track and the station building in Tuzi;



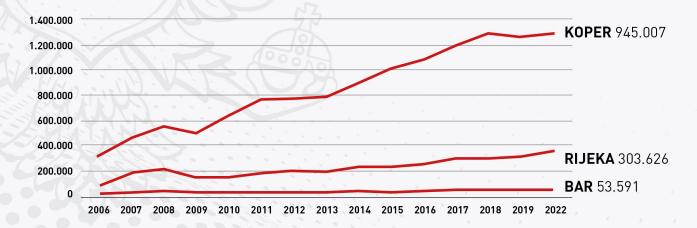
- 1. Construction of the regional railway line Capliina Trebinje Niksic-Podgorica
- 2. Railway line Pljevlja Bijelo Polje Berane border with Kosovo

#### PORT OF BAR

#### great potential for further development and new business partnerships

Integrated with the Belgrade - Bar railway and road traffic network, the Port represents a very important link in the chain of intermodal transport. The Port is a junction of the trunk road M-24 Herceg-Novi-Bar-Ulcinj and the road Bar-Podgorica-Belgrade. Land and infrastructure, managed by the "Port Bar JSC": 48.8 ha of infrastructural arranged space;

- 25 ha of infrastructure partially arranged space space for expansion of Free zone;
- 96.8 ha of infrastructure and unregulated area the area of Bigovica;
- operative quay with draft up to 14.0 m, length of 834.4 m;
- operative quay with draft 5,0-11,0 m, length 1573 m; \( \) electro-energetic, water and sewerage, telecommunication infrastructure Bar has great potentials as a regional importance port. The quality of the port infrastructural links with its hinterland has a strong influence on the current port capacity utilization rate.



					90										
LSCI	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
BAR	1,51	1,51	2,51	3,82	3,50	3,37	4,40	3,65	3,88	3,65	4,55	3,92	3,11	4,27	5,25
RIJEKA	10,36	11,43	13,80	10,82	16,89	17,35	17,87	18,72	19,97	23,17	26,99	29,80	29,32	32,34	33,35
KOPER	13,23	13,85	16,67	17,83	19,28	19,91	20,12	21,05	22,61	26,78	29,96	32,44	31,37	34,26	35,32

LinerShipping Connectivity Index 2006-2020. Source: Pelević (2021)



Very low percentage of the cargo located in Serbia, Kosovo, Bosnia and Herzegovina, and Hungary is going via the Port of Bar; according to current estimates, the potential is much higher. The basic prerequisite for this is the reconstruction of the Bar-Belgrade-Budapest railway line and the construction of a full-profile motorway on the same route.

In addition, investing in the port infrastructure, superstructure, and digitization are the next fundamental prerequisites.



Distance from the Port of Bar to

# PUBLIC INVESTMENTS

Infrastructural development is the foundation of sustainable economic progress of Montenegro.

In order to implement infrastructural and other development projects that give impetus to economic growth, it has been planned by the Fiscal Strategy of Montenegro (2024-2027) to invest around 2 billion euro from the State Budget in the implementation of capital projects.



Nr	List of projects for financing from the Capital Budget in 2025	Estimated value
1	University Clinical Center in Podgorica	199.000.000,00
2	Adaptation and equipping of 3 operating rooms at the Bijelo Polje General Hospital	1.530.000,00
3	Heating and cooling system in the Cetinje Health Center	300.000,00
4	Reconstruction and adaptation of health centers in Rožaje and Tivat	500.000,00
5	Reconstruction and adaptation of the Clinic for Anesthesia, Resuscitation and Pain Therapy of the KCCG	1.220.000,00
6	Preparation of project documentation for the "Adriatic-Ionian Highway" and "Expressway along the Montenegrin coast and towards Bosnia and Herzegovina"	30.000.000,00
7	Reconstruction of the regional road R-15 Virpazar - Rijeka Crnojevića - Cetinje, section Donji Ulići - Rijeka Crnojevića with reconstruction of the old stone bridge	17.500.000,00
8	Adaptation of the regional road R-13 Podgorica - Mateševo, section Bioče - Veruša	21.400.000,00
9	Reconstruction of the main road M-5 Berane - Rožaje	87.500.000,00
10	Reconstruction of the M-1 highway Kamenovo - Petrovac - Bar	40.000.000,00
11	Reconstruction of the regional road R-18 Bar - Sutorman - Virpazar	64.000.000,00
12	Construction and reconstruction of roads in Čanj	13.200.000,00
13	Reconstruction of the Plav - Vojno Selo - Gusinje road	1.000.000,00
14	Reconstruction of the Gusinje - Grebaje road	1.000.000,00
15	Construction of the Petnjica - Hanista highway with a border crossing with Serbia	30.000.000,00
16	Construction of the main road Podvara - Trpezi - Kalače, phase I	6.000.000,00
17	Construction of the local road Tuži - Mataguži	4.350.000,00
18	Reconstruction of the Tuzi - Podgorica road from the pharmacy to the turnoff for Sukuruć	2.180.000,00
19	Construction of a gondola from the center of Kolašin to the Ski Center Kolašin 1600	60.000.000,00
20	Construction of the eastern stand of the City Stadium in Podgorica with an underground garage	26.400.000,00
21	Covering of the outdoor Olympic swimming pool in Podgorica	10.000.000,00
22	Reconstruction and expansion of the Army House into an Athlete Accommodation Center	14.500.000,00
23	Construction of an indoor swimming pool and multifunctional sports hall	9.700.000,00
24	Construction of the Borovičko Lake sports and recreation complex	12.000.000,00
25	Construction of an administrative building in Žabljak	2.600.000,00
26	Reconstruction of the AC pipeline from the "Oko" catchment to the main city pool	1.600.000,00
27	The second phase of the SCADA water supply system in Žabljak	1.800.000,00
	TOTAL	659.280.000,00



















□bildstudio







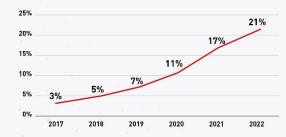
Due to time proximity, good infrastructure and multilingual capabilities, Montenegro is becoming a next-wave location for delivery of voice and non-voice business process services and IT

#### **ICT SECTOR**

The ICT sector in Montenegro has been recognized as one of the most important sectors for the future economic development of Montenegro

## Share of IT services in total export (2017-2022)





# SCIENCE AND TECHNOLOGY PARK MONTENEGRO

Science and Technology Park Montenegro was established with the aim of providing support and strengthening the potential of economic growth and development of Montenegro, through the establishment and growth of companies/teams in high-tech activities. Also, a special aspect of the work of STP Montenegro is support in the development and commercialization of innovative ideas and projects.

- Support for entrepreneurial ventures through the processes of incubation, financing, training, mentoring and connecting with technological innovation ecosystems, both regional and global.
- Accelerating product innovation in the private sector through support programs and grants that encourage the development of new products and innovations.
- Encourages cooperation with the business and academic community, as well as decision makers within Montenegro.
- Creating a stimulating environment that encourages innovation and collaboration, by attracting and supporting tenants focused on the development of technology-based products and services and the commercialization of scientific research.



# THE INNOVATION FUND OF MONTENEGRO

The establishment of the Fund shows Montenegro's clear commitment to orient itself even more strongly towards a society based on knowledge and innovation.

Incentives for the development of research and innovation are provided in a form of exemption or relief in relation to:

- Personal income tax and surtax on tax;
- Contributions for compulsory social insurance;
- Corporate income tax
- Fees for communal equipment of building land
   Use of real estate and / or land owned by the state
- Real estate tax.

#### Innovation fund's budget by year:

**2022**: 716 838 EUR **2023**: 2 million EUR

2024: 3 million EUR expected

Additional 30 million EUR expected to be distributed through different programs from the Economic Citizenship Program revenues.



Innovation Fund is fueled by the **Economic Citizenship Program** 

# PROGRAM FOR IMPROVING THE COMPETITIVENESS OF THE ECONOMY

The Program for Improving the Competitiveness of the Economy for 2024 will have a total budget of €3 million and will be consisted of 4 program lines, aimed at strengthening the production activities and the transformation of the economy towards digital and green business, as well as the development of entrepreneurship of young people and women in business as essential segments on which the development of a dynamic, innovative and export-oriented economy rests.

- ▶ Program line for the improvement of production and service capacities
- Program line for the procurement of low-value equipment
- Program line for digitization support
- Program line Vouchers for women and young people

The Program for the Development and Promotion of Crafts for 2024 will have a total budget of €200.000, aimed at strengthening the competitiveness of existing craftsmen, encouraging entrepreneurship among women and young people, increasing the number of registered craftsmen. The Program is intended to provide financial support for the purchase of equipment/tools that are in the function of creating and promoting products and/or services.



The Program has been coordinated by the Ministry of Economic Development from 2018.

## **BUSINESS ZONES**

Business zones currently exist in the following municipalities: Berane, Bijelo Polje, Mojkovac, Niksic, Podgorica and Šavnik.

The industrial zone in the municipality of Kotor is also a strategic location for industrial development, offered to the credible investors.



#### Podgorica, the capital

10 zones 0,01 €/m<sup>2</sup>

257 hectares 30 years lease

Investors shall be provided with incentives at both, the state and local levels. Incentives at the local level relate to the following:

- reduction of utility or other fees;
- favorable price of renting / buying space within the business zone;
- reduction or exemption from payment of surtax on personal income tax;
- reduction of real estate tax rate;
- the possibility of defining a favorable model of private-public partnership;
- infrastructural equipping in areas where it does not exist.





Montenegro Investment Agency Kralja Nikole 27

Podgorica 81000, Montenegro

mia@mia.gov.me

+382 20 220 030